

When:

October 13, 2008
9a-12noon

Where:

Dexter Chamber
of Commerce
515 West Market
Dexter, MO

Fee: \$40 early
registration / **\$50**
late registration
after October 3
(materials &
refreshments
included in fee)
**Dexter Chamber
members call for
discount**

**Seating is
limited!** Save
your seat today
by calling:
573/243-3581

Join us for

How to Win Government Contracts (thru Government Marketing Fundamentals)



This three hour offering will provide you hands on examples of how small businesses in Southeast Missouri can effectively win government contracts.

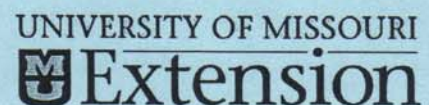
You will learn how to plan your marketing campaign to attract government agencies and prime contractors.

Guest speaker **Rick Fyke** is the Director of the Eastern Region Missouri Procurement Technical Assistance Center in St. Louis, MO. His previous experience includes Director of Procurement Technical Assistance Center Program at John A Logan College. He has been instrumental in businesses receiving over **\$860 million** in government contracts.

For more information, contact the University of Missouri Extension Small Business Development Center at (573)243-3581 or email profferrd@missouri.edu

Equal Opportunity / ADA Institution

Sponsored by:



SBDC's are a program supported by the U.S. Small Business Administration and extended to the public on a non-discriminatory basis. SBA cannot endorse any products, opinions or services of any external parties or activities. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Richard Proffer, 684 W Jackson Trail, Jackson, MO 63755 or call (573)243-3581.