

When:

Thursday, March 5, 2009
9 am – 12 noon

Where:

Cape County Univ of MO
Extension Office
684 West Jackson Trail
Jackson, MO

Fee: \$30 early
registration

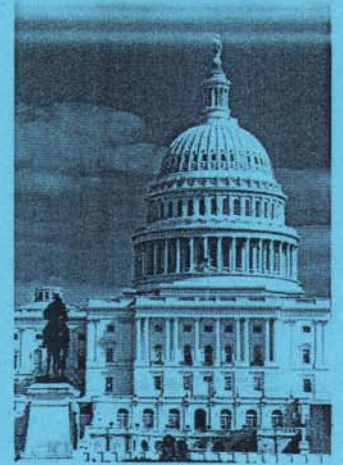
\$50 late registration
after February 27
(materials & refreshments
included in fee)

Seating is limited!
Save your seat today
by calling:

573-243-3581

Join us for

How to Win Government Contracts (thru Government Marketing Fundamentals)



This three hour offering will provide you hands on examples of how small businesses in Southeast Missouri can effectively win government contracts.

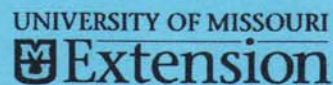
You will learn how to plan your marketing campaign to government agencies and prime contractors.

Guest speaker **Rick Fyke** is the Director of the Eastern Region Missouri Procurement Technical Assistance Center in St. Louis, MO. His previous experience includes Director of Procurement Technical Assistance Center Program at John A Logan College. He has been instrumental in businesses receiving over **\$860 million** in government contracts.

For more information, contact the University of Missouri Extension Small Business Development Center at (573)243-3581 or email profferrd@missouri.edu



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SBDC's are a program supported by the U.S. Small Business Administration and extended to the public on a non-discriminatory basis. SBA cannot endorse any products, opinions or services of any external parties or activities. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Richard Proffer, 684 W Jackson Trail, Jackson, MO 63755 or call (573)243-3581.